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Education

The Johns Hopkins University, Ph.D. in Economics, 1999.
The Johns Hopkins University, MA in Economics, 1996.
The University of Texas at Austin, BA from Plan II, 1994.

Professional Employment

Southern Methodist University, Department of Economics
Professor, August 2011-

Florida State University, Department of Economics
Associate Professor, August 2006-August 2011
Assistant Professor, August 2000-August 2006

The University of Pittsburgh
Visiting Scholar, August 2010-December 2010

The California Institute of Technology, Division of the Humanities and Social Sciences
Postdoctoral Scholar in Economics, July 1999 – July 2000

The Federal Communications Commission, Wireless Telecommunications Bureau,
Auctions and Industry Analysis Division
Economist, June 1998- July 1999

The Johns Hopkins University, Department of Economics, Baltimore, MD
Lecturer, for Masters of Applied Economics Program in Washington DC, spring
1999
Lecturer, summer 1998

Professional Service

Economic Inquiry, Editor, 2021-

Economic Inquiry, co-Editor, 2011-2021

Experimental Economics, Member of the Editorial Board, 2009-
Review of Behavioral Economics, Associate Editor, 2013-
Journal of the Economic Science Association, Member of the Editorial Board, 2014-
Southern Economic Journal, Associate Editor 2014-2024
Journal of Behavioral and Experimental Economics, Associate Editor, 2013-2017
Economic Science Association, Treasurer, 2012-2017
Economic Science Association, Member Executive Committee 2008-2011
Director of the xs/fs Lab at Florida State, 2000-2011
Director of Doctoral Studies, SMU Department of Economics, 2014-2020
National Science Foundation Past Grant Review Panel Member for
Economics
Decision, Risk and Management Science

Publications

1. Salmon, Timothy C. "An Evaluation of Econometric Models of Adaptive Learning," *Econometrica*, Vol. 69, No. 6 (2001): 1597-1628.
2. Plott, Charles and Timothy C. Salmon "The Simultaneous, Ascending Auction: Dynamics of Price Adjustment in Experiments and in the U.K. 3G Spectrum Auction," *Journal of Economic Behavior and Organization*, Vol. 53, No. 3 (2004): 353-383.
3. Ivanova-Stenzel, Radosveta and Timothy C. Salmon "Bidder Preferences Among Auction Institutions," *Economic Inquiry*, Vol 42 (2004):223-236.
4. Ivanova-Stenzel, Radosveta and Timothy C. Salmon "Entry Fees and Endogenous Entry in Electronic Auctions," *Electronic Markets*, Vol. 14, No. 3 (2004): 170-177.
5. Salmon, Timothy C. "Evidence for Learning to Learn Behavior in Normal Form Games," *Theory and Decision* Vol. 56, No. 4 (2004): 367-404.
6. Salmon, Timothy C. "Preventing Collusion Between Firms in Auctions" In *Auctioning Public Assets: Analysis and Alternatives*, Edited by M.C.W. Janssen, Cambridge University Press, 2004, ISBN 0521830591.
7. Salmon, Timothy C. "Spectrum Auctions by the United States Federal Communications Commission" In *Auctioning Public Assets: Analysis and Alternatives*, Edited by M.C.W. Janssen, Cambridge University Press, 2004, ISBN 0521830591.
8. Isaac, R. Mark, Timothy C. Salmon and Arthur Zillante "An Experimental Test of Alternative Models of Bidding in Ascending Auctions," *International Journal of Game Theory*, Vol. 33, No. 2 (2005):287-313.

9. Isaac, R. Mark, Timothy C. Salmon and Arthur Zillante. "A Theory of Jump Bidding in Ascending Auctions," *Journal of Economic Behavior and Organization*, Vol. 62, No. 1 (2007): 144-164.
10. Salmon, Timothy C. and R. Mark Isaac. "Revenue from the Saints, the Showoffs, and the Predators: Comparisons of Auctions with Price-Preference Values," in *Research in Experimental Economics, vol 11. Experiments in Fundraising and Charitable Contributions*. Edited by R. Mark Isaac and Douglas Davis. Elsevier JAI Press, 2006: 1-30.
11. Salmon, Timothy C. and Bart Wilson. "Second Chance Offers Vs. Sequential Auctions: Theory and Behavior," *Economic Theory*, Vol. 34, No. 1 (2008): 47-67.
12. Salmon, Timothy C. and Michael Iachini. "Continuous Ascending Vs. Pooled Multiple Unit Auctions," *Games and Economic Behavior*, Vol. 61, No. 1 (2007):64-85.
13. Ahn, T.K., R. Mark Isaac and Timothy C. Salmon. "Endogenous Group Formation," *Journal of Public Economic Theory*. Vol. 10, No. 2 (2008): 171-194.
14. Karni, Edi, Timothy C. Salmon and Barry Sopher. "Individual Sense of Fairness: An Experimental Analysis," *Experimental Economics*, Vol. 11, No. 2 (2008): 174-189.
15. Ivanova-Stenzel, Radosveta and Timothy C. Salmon. "Revenue Equivalence Revisited," *Games and Economic Behavior*, Vol 64, No. 1 (2008): 171-192.
16. Ivanova-Stenzel, Radosveta and Timothy C. Salmon. "Robustness of Bidder Preferences Among Auction Institutions," *Economic Inquiry*, Vol. 46, No. 3 (2008): 355-368.
17. Ahn, T.K., Mark Isaac and Timothy C. Salmon. "Coming and Going: Experiments on Endogenous Group Sizes for Excludable Public Goods." *Journal of Public Economics*, Vol. 93, No. 1-2 (2009): 336-351.
18. Isaac, R. Mark, Svetlana Pevnitskaya and Timothy C Salmon. "Do Preferences for Charitable Giving Help Auctioneers?" *Experimental Economics*. Vol. 13, No. 1 (2010):14-44.
19. Ahn, T.K., R, Mark Isaac and Timothy C. Salmon. Rent Seeking in Groups. *The International Journal of Industrial Organization* Vol. 29, No. 1 (2011): 116-125.
20. Ivanova-Stenzel, Radosveta and Timothy C. Salmon. The High/Low Divide: Self-Selection by Values in Auction Choice. *Games and Economic Behavior*. Vol 73, No. 1 (2011): 200-214.
21. Esarey, Justin, Timothy C. Salmon and Charles Barrilleaux. What Motivates Political Preferences? Self-Interest, Ideology, and Fairness in a Laboratory Democracy. *Economic Inquiry*. Vol. 50, No. 3 (2012): 604-624.

22. Esarey, Justin, Charles Barrilleaux and Timothy C. Salmon. Social Insurance and Income Redistribution in a Laboratory Experiment. *Political Research Quarterly*. Vol. 65, No. 3 (2012): 685-698.
23. Ku, Hyejin and Timothy C. Salmon. The Incentive Effects of Inequality: An Experimental Investigation. *Southern Economic Journal*. Vol. 79, No. 1 (2012): 46-70.
24. Prasad, Kislaya and Timothy C. Salmon. Self-Selection and Market Power in Risk Sharing Contracts. *Journal of Economic Behavior & Organization*. Vol. 90 (2013): 71-86.
25. Ku, Hyejin and Timothy C. Salmon. Procedural Fairness and the Tolerance for Income Inequality. *European Economic Review*. Vol 64 (2013):111-128.
26. Chang, Wei-Shiun, Bo Chen and Timothy C. Salmon. An Investigation of the Average Bid Mechanism for Procurement Auctions. *Management Science*. Vol. 61 No 6 (2014): 1237-1254.
27. Macpherson, David, Kislaya Prasad and Timothy C. Salmon. Deferred Compensation Vs. Efficiency Wages: An Experimental Test of Effort Provision and Self-Selection. *Journal of Economic Behavior & Organization*. Vol. 102, (2014): 90-107.
28. Johnson, David and Timothy C. Salmon. Sabotage vs Discouragement: Which Dominates Post Promotion Tournament Behavior? *The Southern Economic Journal*. Vol. 82 No. 3 (2016): 673-696.
29. Chang, Wei-Shiun, Timothy C. Salmon and Krista Jabs Saral. Procurement Auctions with Renegotiation and Wealth Constraints. *Economic Inquiry*. Vol. 54 No. 3 (2016): 1684-1704.
30. Salmon, Timothy C. and Roberto Weber. Maintaining Efficiency While Integrating Entrants From Lower-Performing Environments: An Experimental Study. *Economic Journal*. Vol. 127 (2017) 417-444.
31. Salmon, Timothy C. and Danila Serra. Corruption, Social Judgment and Culture: An Experiment. *Journal of Economic Behavior & Organization*. Vol. 142 (2017): 64-78.
32. Salmon, Timothy C. and Adam Shniderman, Ambiguity in Criminal Punishment. *Journal of Economic Behavior & Organization*. Vol. 163 (2019): 361-376.
33. de Oliveira, Angela C. M., Timothy C. Salmon, John O. Ledyard, Charles R. Plott and Louis Putterman. Introduction to the Symposium on Research on Social Dilemmas. *Economic Inquiry*. Vol. 58 No. 1 (2020): 9-11.
34. Cheung, Ron, Timothy C. Salmon and Kuangli Xie. Homeowner Associations and City Cohesion. *Regional Science and Urban Economics*. Vol 93 (2022): 103760
35. Salmon, Timothy C. The Case for Data Archives at Journals. *Harvard Data Science Review*, 5(3) (2023).

36. Dutcher, Glenn, Regine Oexl, Dmitry Ryvkin and Timothy C. Salmon. Do Competitive Bonuses Ruin Cooperation in Heterogeneous Teams. Forthcoming *Journal of Economics and Management Strategy*
37. Dutcher, Glenn, Timothy C. Salmon and Krista Jabs Saral. Is “Real” Effort More Real?. Forthcoming *Experimental Economics*.

Working Papers

1. Dutcher, Glenn, Seth Emblem, Timothy C. Salmon and Krista Saral, Understanding and Eliminating Partisan Bias Surveys on Factual Questions.
2. Gómez-Vásquez, Daniel, Miranda Lambert, Timothy C. Salmon and Danila Serra, Can Different Communication Methods Decrease Gender Bias in the Workplace?
3. Gómez-Vásquez, Daniel , Timothy C. Salmon and Danila Serra. Reaching for the Stars? An Experiment on Discrimination in Hiring
4. Chen, Hang and Timothy C Salmon. The Plight of Middle Managers
5. Cunningham, William and Timothy C. Salmon. Impact of Hurdle Rate Contracts on Risk Taking in Investing in Entrepreneurs.
6. Bokhari, Farasat, Sean Ennis, Timothy C. Salmon and Carlos Vega. Dynamic Reserve Prices in Procurement: An Experiment.
7. Bokhari, Farasat, Sean Ennis, Timothy C. Salmon and Carlos Vega. Grim Trigger or Cost Shifter: Dynamic Medicine Auctions in the Philippines.
8. Lusher, Lester and Timothy C. Salmon. Gender Differences in Referee Reports and their Impact on Editorial Decisions.
9. Chang, Wei-Shiun and Timothy C. Salmon. Generalized Gift Exchange Games with Workers Choosing Own Wages.

Honors and Awards

1. National Science Foundation - Collaborative Research: Incentives in the Workplace - An Experimental Examination of How Wage Differences Across Time and Among Peers Affect Productivity and Self-Selection, with Hyejin Ku, David Macpherson and Kislaya Prasad. \$496,579. 3 year grant funded by the Innovation & Organizational Sciences Division. August 2009-August 2013.
2. National Science Foundation - Explaining Preferences for Social Insurance and Redistribution in a Laboratory Democracy, with Charles Barrilleaux and Justin Esarey. \$108,868. 1 year grant funded by the Political Science Division. January 2007.

3. National Science Foundation - An Experimental Investigation of Endogenous Group Formation for Public-Good Provision and Risk-Sharing, with Mark Isaac, Kislaya Prasad and T.K. Ahn. \$415,875. 3 year grant. Funded by Decision, Risk and Management Science Division and Economics Division. August 2004.
4. Alfred P. Sloan Foundation - Dissertation Fellowship, 1998-99 School Year (unable to accept due to administrative conflict)
5. The National Science Foundation - Dissertation Improvement Grant - Decision, Risk and Management Science Division, June 1998
6. The Russell Sage Foundation - Grant from the Small Grants Program in Behavioral Economics, September 1997

Reviewer For

Econometrica, American Economic Review, Review of Economic Studies, Games and Economic Behavior, Economic Theory, RAND Journal of Economics, European Economic Review, Journal of Public Economics, International Economic Review, International Journal of Industrial Organization, Economic Inquiry, Journal of Business and Economic Statistics, Experimental Economics, Journal of Politics, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy Psychological Science, The Southern Economic Journal, Management Science, Telecommunication Policy, Wiley and Sons, National Science Foundation, Experimental Economics

Courses Taught

Phd Level – Topics in Microeconomic Theory: Game Theory and Mechanism Design/Auction Theory, Theory of Industrial Organization, Experimental Economics.

MA Level – Managerial Economics.

Undergraduate Level – Introduction to Mathematical Economics, Game Theory, Economics of Electronic Markets, Experimental Economics, Introduction to Economics, Principles of Microeconomics.

Students Advised

Economics

1. Arthur Zillante (FSU) – 2004. Committee Member.
2. Russel Engel (FSU) – 2007. Committee Member.
3. Andrew Gillen (FSU) – 2008 Committee Member.
4. Krista Jabs Saral (FSU) – 2009. Main Advisor.
5. Glenn Dutcher (FSU) – 2011. Main Advisor.
6. Wei-Shiun Chang (FSU) – 2011. Main Advisor.
7. Sean Collins (FSU) – 2010. Committee Member.
8. Austin Boyle (FSU) – 2012. Committee Member.

9. David Johnson (FSU) – 2013. Committee Member.
10. Natalia Candelo Londono (UTD) – 2012. Outside Member.
11. Ruth Gilgenbach (SMU) – 2012. Committee Member.
12. Shraman Bannerjee (SMU) – 2015. Main Adviser.
13. Jing Li (SMU) – 2016. Main Adviser.
14. Erik Hille (SMU) – 2021. Main Adviser.
15. Kuangli Xie (SMU) – 2019. Main Adviser.
16. Punarjit Roychowdhury (SMU) – 2018. Committee Member.
17. William Caylor (SMU) – 2016. Committee Member.
18. Priyanka Chakroborty (SMU) – 2020. Main Adviser.
19. Seth Emblem (SMU) – 2023. Main Adviser.
20. Hang Chen (SMU) – 2024. Main Adviser.

Political Science

1. Justin Esarey (FSU) – 2008. Outside Member.
2. Jacqueline Rubin (FSU) – 2008. Outside Member.
3. Christopher Lewis (FSU) – 2007. Outside Member.
4. Joel Turner (FSU) – 2007. Outside Member

Accounting

1. Alisa Brink (FSU) – 2008. Outside Member.
2. Mark Mellon (FSU) – 2011. Outside Member.
3. Bruce Davidson (FSU) – 2011. Outside Member.